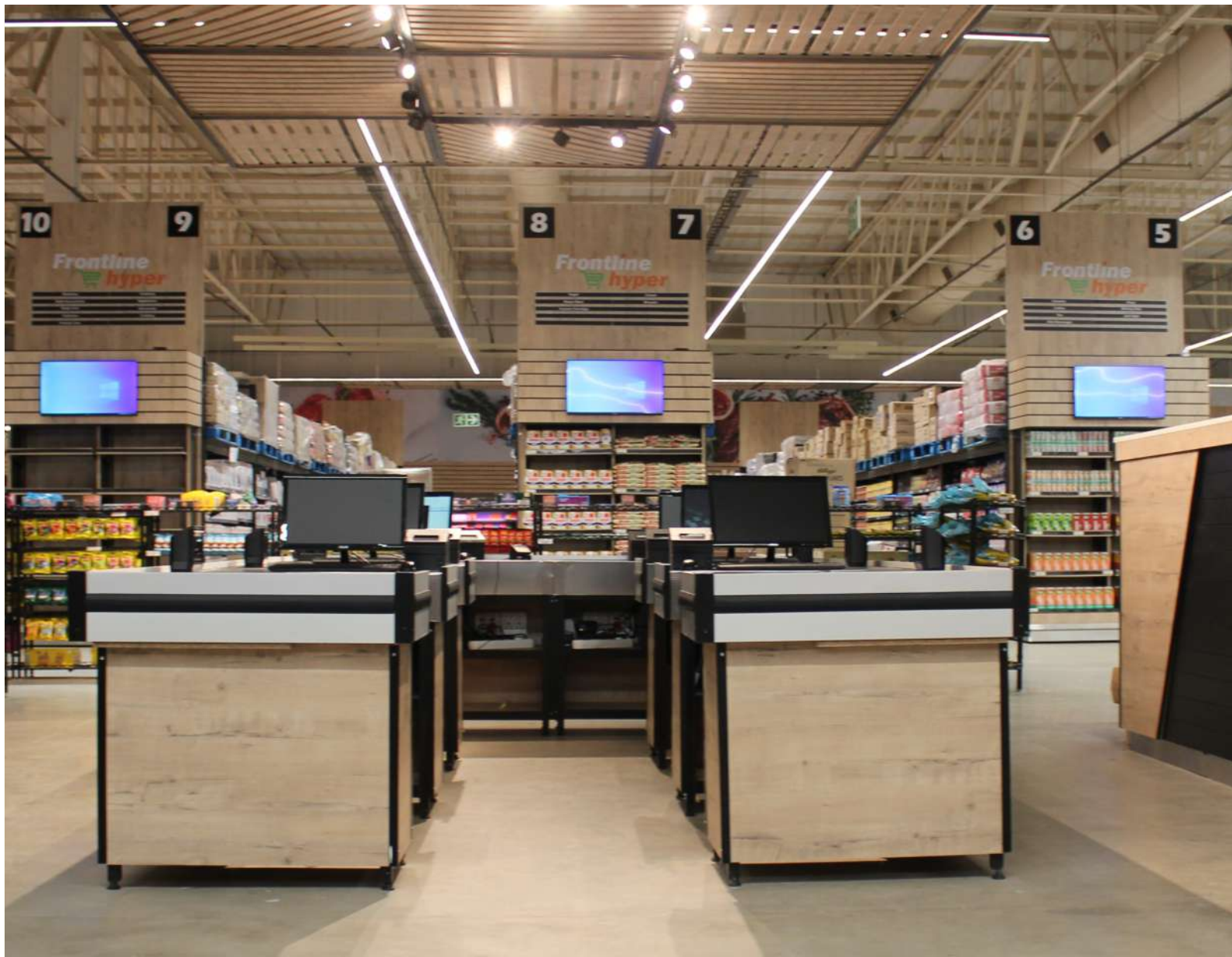




DESIGN • MANUFACTURE • INSTALL



COMPANY PROFILE

ABOUT US

Mission



To be a, vibrant and professional team that positively affects the profitability of businesses by providing the highest standard of innovative products and services in South Africa, Africa and the World.

Vision



Global innovators of high-quality, cutting-edge retail solutions.

Values



Innovation
Integrity
Reliability
Respect

At TCK we specialise in bringing your dream retail store to life.

No matter what your budget or store requirements are, TCK is your Retail Solution.

TCK Retail Solutions began in 2012. The company initially traded as “TCK Displays” solely producing display units and checkout counters for retail stores ranging from discount stores, supermarkets to department stores. Management soon realized that they were providing so much more than just products and services, the company provided solutions to shop fitting problems.

TCK offers a variety of products to suit all our client’s retail store needs. Our core products consist of: Check-out Counters, Kiosks and Display Units, Shelving, Racking, Refrigeration and Store Accessories. Our products are manufactured from a combination of steel and wood. These high-quality materials allow for durability that will stand the test of time, as well as simple and easy maintenance, allowing staff to spend less time cleaning after hours.

TCK promises accelerated lead times on our Deluxe or Prosta Check-out Counters. These counters are budget friendly, high quality, durable and most of all available just when you need them.

At TCK we specialise in servicing supermarkets, liquor stores, butcheries, resellers (catering/shopfitting equipment), cash and carry’s, warehouses and distribution centers by providing meticulous conceptual design, project management and installation services.

Our approach to every retail store is to:

- Elevate sales
- Increase functionality and
- Add value to retail stores

With the help of our highly skilled in-house designers, we don’t just build a store we provide Retail Design Strategy and Visual Merchandising.

Meet the Team

Our team are always on hand to assist you.



OUR TRACK RECORD



CONCEPTUAL
DESIGN



PROJECT
MANAGEMENT

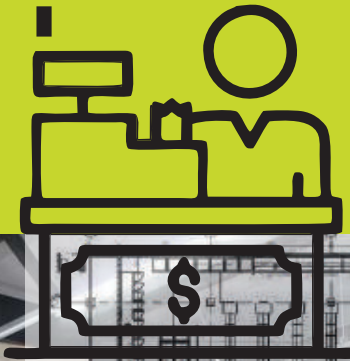


INSTALLATION
SERVICES

March 2021 - To Date



50
Kiosk
Counters
Sold



255
Checkout
Counters
Sold



35
Complete
Stores
Opened



THE TCK SALES PROCESS

10 REASONS WE'LL PUT YOU AT EEEEEEE'Z

1. Engagement

A TCK team member, will arrange a meeting with the client, preferably a site meeting. The aim of this meeting is to understand:

- The budget of the project
- Estimated time lines of the project
- The organisation and planning of the space
- Technical and functional requirements of the project
- Proposed materials and the client's ideas of the project

2. Evaluate

Next, our team will measure the space available on site, draft a floorplan and evaluate the site.



3. Envision

Based on the information compiled during evaluation, TCK will develop a complete design. Every detail from the front of house to the back of house, including office layouts and signage proposals will be presented even before the quoting process begins.

6. Ensure

On acceptance, a 50% deposit will be required. A flexible payment plan can be discussed with sales executive (depending on the order). We will then provide the client with a design approval pack. In this pack each product that has been quoted on receives a design and product number for the client to approve. This ensures when a product arrives on site, it will be easily identifiable.

5. Entrust

Revisions to the design and layout will be made if necessary and final drawings submitted to the client for approval. Once approved, a detailed shopfitting quote for the entire project will be formulated, clients will be aware of every item quoted, this eliminates unforeseen costs and "open ended quotes".

4. Elaboration

This meeting is aimed at discussing the entirety of the project and reviewing the 3D Conceptual design. Our clients will be able to walk through the site virtually. Every shopfitting detail will be considered in the design. Clients will be able to see the spacing between isles, the flow of customer traffic and the product display units that will be used for merchandising stock.

THE TCK SALES PROCESS

7. Execution

Throughout the entire manufacturing process, a sales executive will update our clients on the progress of their order



8. Erect

Once an order is complete, your sales executive will personally be on site for the installation process. We will make sure everything goes according to plan.

10. Encore

At TCK our clients are never forgotten. We believe in after sales service. Your sales executive will check in after 3 weeks to confirm that everything is still going strong. Should you require any thing else before, during or after installation, we are always here to help.



9. Ending

Following installation and clean up, a site approval sign off will be issued to client by sales executive or management. This will ensure the client is 100% satisfied before we leave.

HAPPY CUSTOMERS



“ Excellent service from Michael as well as the company. Great products at fair prices. Looking forward to doing more business with them ”

|
Andrew McDonald
Owner, Macy's Spar
Alberton
February 2022




“ Went to TCK for a design. Jarod was on the ball from the day I met him at the office to the end result. Pleasure dealing with people who know what they are doing! It wont be the last time I'll be using them. ”



|
Andy Moore
Kwiksave Group
March 2022

|
Robert Brazao
Owner, Roots Attridgeville
March 2022

“ Had the pleasure of dealing with Hudson from TCK, thus far it has been a pleasure to deal with him and his team. They are efficient, diligent and always follow up on everything. They take the time to really iron out those all important little details and follow up after to ensure that their clients are happy with the developments as and when they occur. We will give further business to this company thanks to the team I have dealt with. They really are the industry standards that others could look to, to improve their business. Thank you guys ! ”

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